

USED

Hometown Motors - April 2016

USED

1st Service Appointment Process - Used Vehicles

Vehicle Delivery Month	May-15	July-15	September-15	November-15	January-16	March-16
Months Since Vehicle Delivery Month	12	10	8	6	4	2
Vehicles Delivered Count	118	145	125	101	106	107
1st Service Performed Count - CIW	56	74	52	42	40	35
1st Service Performed Fraction - CIW	47.5%	51.0%	41.6%	41.6%	37.7%	32.7%
Open Prospects Count - CIW	62	71	73	59	66	72
Open Prospects Fraction - CIW	52.5%	49.0%	58.4%	58.4%	62.3%	67.3%

Service Retention Process - Used Vehicles

	Retained Fraction		Annual Visits per VIN		Annual Spend per VIN	
	CI	CIW	CI	CIW	CI	CIW
Vehicles Delivered 0 to 1 Year Ago	40.6%	41.0%	3.4	3.4	\$926.49	\$1,078.61
Vehicles Delivered 1 to 2 Years Ago	26.5%	26.6%	2.1	2.1	\$310.21	\$456.63
Vehicles Delivered 2 to 3 Years Ago	13.0%	13.0%	2.1	2.1	\$388.30	\$557.09
Vehicles Delivered 3 to 4 Years Ago	8.2%	8.2%	2.0	2.0	\$549.56	\$926.23
Vehicles Delivered 0 to 4 Years Ago	22.1%	22.2%	2.6	2.6	\$607.50	\$779.79
Vehicles Serviced This Month			2.5	2.4	\$479.22	\$641.46

1st Service Appointment Prospects

May-15	July-15
September-15	November-15
January-16	March-16



support@arevasolutions.com
(734) 834-1698

Service Retention Links

Retention Bar Chart	Visits per VIN Bar Chart
\$ per VIN Bar Chart	Definitions
Prospects	



Service Prospects: May 2015 Used Vehicle Deliveries

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>				<u>Home Phone</u>	<u>e-Mail</u>
1G1PA5SH3E7166905	CV 2014 5/1/2015	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1RD6E44CU103244	CV 2012 5/1/2015	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GNUKBEO8AR270601	CT 2010 5/1/2015	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G2NF52E8YM744349	PN 2000 5/2/2015	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C4AJWAG5DL549875	JE 2013 5/4/2015	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FMPU16LX4LA21870	FT 2004 5/4/2015	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1HGCM66813A027614	HO 2003 5/4/2015	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G1WF52E019146087	CV 2001 5/4/2015	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G4GM5ER8E9206182	BU 2014 5/6/2015	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GKS2BKC4FR216982	GC 2015 5/7/2015	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JT3HN86R6T0027432	TT 1996 5/7/2015	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FAHP34N87W357493	FO 2007 5/8/2015	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
5GZCZ53486S898745	SR 2006 5/8/2015	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FDSE35L06DB13474	FT 2006 5/9/2015	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1ZVBP8CU4D5226839	FO 2013 5/9/2015	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G1WB58K789251499	CV 2008 5/9/2015	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C3EL56T03N500960	CH 2003 5/11/2015	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1ZC5EB7AF302785	CV 2010 5/12/2015	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
5GAKVBKDXFJ102545	BU 2015 5/12/2015	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JF1SG65688G728887	SU 2008 5/12/2015	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1ZJ577X84211725	CV 2008 5/13/2015	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2A8HR54P48R114610	CH 2008 5/13/2015	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FMCU9D78AKC48947	FT 2010 5/14/2015	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1LNLM82W8TY668258	LI 1996 5/14/2015	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2FMKD4KC5ABB41071	FT 2010 5/14/2015	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4M2YU56186DJ00668	ME 2006 5/14/2015	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GKS2EEF6BR165213	GC 2011 5/15/2015	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3GYFNAE3XFS525132	CD 2015 5/15/2015	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FTFW1ET6BFB97239	FT 2011 5/16/2015	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1AK58F277272614	CV 2007 5/16/2015	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GCEK19T04E132929	CT 2004 5/16/2015	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GYEK63N16R155343	TK 2006 5/16/2015	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4T1BE32K52U092207	TO 2002 5/16/2015	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
YV1RS592352441971	VO 2005 5/16/2015	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1G6DC5E53C0146782	CD 2012 5/18/2015	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GYS4CKJ4FR206036	TK 2015 5/18/2015	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GCEK14X77G254162	CT 2007 5/18/2015	Customer 37	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTZR45E12PB49326	FT 2002 5/19/2015	Customer 38	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1J4FY19P6RP467821	JE 1994 5/19/2015	Customer 39	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C4RJFCGXDC607284	JE 2013 5/21/2015	Customer 40	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D7HG32NX4S696309	DT 2004 5/21/2015	Customer 41	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6KD54Y04U130338	CD 2004 5/21/2015	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2HGEJ6618YH533101	HO 2000 5/21/2015	Customer 43	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KL1TD56638B015867	CV 2008 5/21/2015	Customer 44	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
19UUA66265A054819	AC 2005 5/22/2015	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2FMDA58215BA00771	FT 2005 5/22/2015	Customer 46	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WT57K991191725	CV 2009 5/22/2015	Customer 47	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KMHD35LE9DU088666	HY 2013 5/22/2015	Customer 48	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D7HW48N56S614540	DT 2006 5/23/2015	Customer 49	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G11D5RR6DF116421	CV 2013 5/23/2015	Customer 50	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6DM57N730128733	CD 2003 5/23/2015	Customer 51	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZT51846F266779	CV 2006 5/26/2015	Customer 52	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GYUKDEF0AR263998	TK 2010 5/26/2015	Customer 53	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G11H5SA6DF144437	CV 2013 5/27/2015	Customer 54	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1FD3D36F9114970	CV 2015 5/27/2015	Customer 55	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1B4HR38N02F183780	DT 2002 5/28/2015	Customer 56	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D4GP24R27B255801	DT 2007 5/28/2015	Customer 57	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTNF21506EA38138	FT 2006 5/28/2015	Customer 58	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JN8AZ08WX5W424085	NS1 2005 5/28/2015	Customer 59	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTNX20L7YED77110	FT 2000 5/29/2015	Customer 60	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2MEF7DR184429	GC 2013 5/29/2015	Customer 61	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1HGCT2B88DA001319	HO 2013 5/30/2015	Customer 62	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: Jul 2015 Used Vehicle Deliveries

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1FMHK8D81CGB03026	FT 2012 7/1/2015	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GCJTCDE1A8129421	CT 2010 7/1/2015	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1HGEM22012L084285	HO 2002 7/1/2015	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4FA39S13P307647	JE 2003 7/1/2015	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GKKRTKD2DJ219482	GC 2013 7/2/2015	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C3CCBCG4CN189580	CH 2012 7/3/2015	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2LMDJ8JK9BBJ04985	L4 2011 7/3/2015	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4AA2D18BL609347	JE 2011 7/6/2015	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5GAKRBD0EJ178066	BU 2014 7/6/2015	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GKER23D89J103619	GC 2009 7/7/2015	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNBABB6AS502512	CT 2010 7/8/2015	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GC1KXCG7CF205736	CT 2012 7/9/2015	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GTCS196948104806	GC 2004 7/9/2015	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5FNRL18683B142423	HO 2003 7/9/2015	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KNDJA723015073438	K1 2001 7/9/2015	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZG57B184298395	PN 2008 7/10/2015	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2HGEJ6446VH101339	HO 1997 7/10/2015	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3C4PDDEG2FT578984	DT 2015 7/10/2015	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNEK12T84G204647	CT 2004 7/10/2015	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNAEY7AS624883	CD 2010 7/10/2015	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5TDDK4CC4AS032862	TT 2010 7/10/2015	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZF57B884179925	PN 2008 7/11/2015	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZH158564276555	PN 2006 7/11/2015	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2GKFLYE36F6155689	GC 2015 7/11/2015	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2C3CA5CG9BH547593	CH 2011 7/13/2015	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2CNALBEW7A6373304	CT 2010 7/13/2015	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
WBAGG8346YDN76037	BM 2000 7/13/2015	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1B3EL46X93N540397	DO 2003 7/14/2015	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU0DG6AKD48900	FT 2010 7/14/2015	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2B4GP74L91R286409	DT 2001 7/15/2015	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C4RJEA3DC588820	JE 2013 7/16/2015	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1PC5SB9E7120761	CV 2014 7/16/2015	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G6DW67V380125108	CD 2008 7/16/2015	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNKRGKD2DJ115262	CT 2013 7/16/2015	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
2G1WT58K989266275	CV 2008 7/16/2015	Customer 35	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1D7KS28C76J172418	DT 2006 7/17/2015	Customer 36	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6DJ1E3XC0131225	CD 2012 7/17/2015	Customer 37	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNSKBKC1FR281601	CT 2015 7/17/2015	Customer 38	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GYS4AEF5CR207879	TK 2012 7/17/2015	Customer 39	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GNTKGE39BG321074	CT 2011 7/17/2015	Customer 40	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FADP3F24EL278077	FO 2014 7/18/2015	Customer 41	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PA5SH9D7195212	CV 2013 7/18/2015	Customer 42	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G3WS52H72F135903	OL 2002 7/18/2015	Customer 43	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GCRKSE35BZ298981	CT 2011 7/18/2015	Customer 44	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GNFK16Z35G265408	CT 2005 7/18/2015	Customer 45	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5UXWX5C55BL703359	BW 2011 7/18/2015	Customer 46	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6KD54Y1WU745385	CD 1998 7/20/2015	Customer 47	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
4A3AA46H13E138964	MI 2003 7/20/2015	Customer 48	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
KNDJT2A52D7542568	K1 2013 7/20/2015	Customer 49	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G4HD57248U147434	BU 2008 7/21/2015	Customer 50	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6KD54Y5WU743459	CD 1998 7/21/2015	Customer 51	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2GTEK19BX61184838	GC 2006 7/21/2015	Customer 52	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3FA6POH78DR378070	FO 2013 7/21/2015	Customer 53	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GKFK06289R287842	GC 2009 7/22/2015	Customer 54	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GNGK26G93G201086	CT 2003 7/22/2015	Customer 55	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PC5SH8B7171006	CV 2011 7/24/2015	Customer 56	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMCU0HX3DUA85607	FT 2013 7/25/2015	Customer 57	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNEK13Z33R103369	CT 2003 7/25/2015	Customer 58	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5GAER23708J280526	BU 2008 7/27/2015	Customer 59	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
YV1RS592852433056	VO 2005 7/28/2015	Customer 60	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PA5SH2E7319063	CV 2014 7/29/2015	Customer 61	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNDX13E63D263415	CT 2003 7/29/2015	Customer 62	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2LMDU88C57BJ08366	L4 2007 7/29/2015	Customer 63	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GYFNDEY7BS668742	CD 2011 7/29/2015	Customer 64	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6KY54963U271538	CD 2003 7/30/2015	Customer 65	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J4NF2GB5AD510968	JE 2010 7/30/2015	Customer 66	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3C3EL55H2YT274618	CH 2000 7/30/2015	Customer 67	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3FADP4CJ5CM105178	FO 2012 7/30/2015	Customer 68	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
JM3KE4CYXF0434591	MA 2015 7/30/2015	Customer 69	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1ZT54885F285636	CV 2005 7/31/2015	Customer 70	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
WAUW2AFC4DN095731	AU 2013 7/31/2015	Customer 71	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com



Service Prospects: Sep 2015 Used Vehicle Deliveries

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<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>				<u>Home Phone</u>	<u>e-Mail</u>
1B7HU18N82J111552	DT 2002	9/1/2015	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU9EG6AKD39424	FT 2010	9/1/2015	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GN DV23E85D112087	CT 2005	9/1/2015	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GYS4DEFXDR178687	TK 2013	9/1/2015	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNAL4EK3ES600189	CT 2014	9/1/2015	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZG57N684175430	PN 2008	9/2/2015	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GN DX03E54D230028	CT 2004	9/2/2015	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNUKCE0XAR118115	CT 2010	9/2/2015	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNEK13T33G125304	CT 2003	9/2/2015	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
SALME1D44CA393482	LR 2012	9/2/2015	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C3CDZCB7CN177823	DO 2012	9/3/2015	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2CNALDEW7A6221714	CT 2010	9/3/2015	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GCPKSE79DG212696	CT 2013	9/3/2015	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KMH CN36CX7U049402	HY 2007	9/3/2015	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
WBAPK7G52BNN70586	BM 2011	9/3/2015	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FADP3K25DL291862	FO 2013	9/4/2015	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FAFP34382W204823	FO 2002	9/4/2015	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
JTEGF21A030108893	TT 2003	9/4/2015	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C6RD7GT7CS150160	DT 2012	9/5/2015	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4RR4GG9BC666647	JE 2011	9/5/2015	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G11X5SLXF9127592	CV 2015	9/5/2015	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2GCEK19J471657092	CT 2007	9/5/2015	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNCA63X59S572202	CT 2009	9/5/2015	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5UXFE83578L168258	BW 2008	9/5/2015	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
JH4CU2F62AC016093	AC 2010	9/5/2015	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GCPKTE37BG343819	CT 2011	9/8/2015	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
4T4BF3EK7BR151255	TO 2011	9/8/2015	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G6DL5ED0B0158989	CD 2011	9/9/2015	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GTD T13X03K181357	GC 2003	9/10/2015	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GYFK23229R112248	TK 2009	9/10/2015	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNAL4EK5FS533581	CT 2015	9/10/2015	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C4PJM CB3FW557152	JE 2015	9/11/2015	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1C6RR7NT6ES473882	RO 2014	9/11/2015	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2CNALFEW0A6338689	CT 2010	9/11/2015	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
3G5DA03E74S566779	BU 2004 9/11/2015	Customer 35	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMZU67K85UA22670	FT 2005 9/12/2015	Customer 36	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GT125E89CF138938	GC 2012 9/12/2015	Customer 37	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1RB6E43DU100715	CV 2013 9/14/2015	Customer 38	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J4PN3GK1AW156372	JE 2010 9/14/2015	Customer 39	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GNCA23BX9S514616	CT 2009 9/15/2015	Customer 40	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J4FA24159L741479	JE 2009 9/16/2015	Customer 41	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3FA6P0HD6ER123263	FO 2014 9/16/2015	Customer 42	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1RA6E4XDU107258	CV 2013 9/17/2015	Customer 43	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GYS4BEF6CR209162	TK 2012 9/17/2015	Customer 44	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMYU041X2KA06563	FT 2002 9/18/2015	Customer 45	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1HGCS1B72AA014308	HO 2010 9/18/2015	Customer 46	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J8HR48MX8C172577	JE 2008 9/18/2015	Customer 47	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2G1WB5E38C1331382	CV 2012 9/18/2015	Customer 48	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
KNALD124X55065842	K1 2005 9/18/2015	Customer 49	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1HGCM66534A021627	HO 2004 9/19/2015	Customer 50	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2HKRL18092H537416	HO 2002 9/19/2015	Customer 51	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GNBAADB7AS568870	CT 2010 9/19/2015	Customer 52	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5TDYK3DCXBS089756	TT 2011 9/19/2015	Customer 53	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1RB6E42CU128326	CV 2012 9/21/2015	Customer 54	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J4GW58N94C281255	JE 2004 9/23/2015	Customer 55	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3VWSA29M4XM067146	VW 1999 9/23/2015	Customer 56	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
4T1BF3EK0AU062295	TO 2010 9/23/2015	Customer 57	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
JT3HN86R820390491	TT 2002 9/23/2015	Customer 58	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMZK06135GA75061	FT 2005 9/24/2015	Customer 59	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2HGES16565H547254	HO 2005 9/24/2015	Customer 60	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2T1BU4EE2CC843927	TO 2012 9/24/2015	Customer 61	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNNDT13W012195318	CT 2001 9/25/2015	Customer 62	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2G1WF52E129274937	CV 2002 9/25/2015	Customer 63	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5FNRL18984B039367	HO 2004 9/25/2015	Customer 64	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
YV1CZ852151186848	VO 2005 9/25/2015	Customer 65	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5FNRL5H45DB084830	HO 2013 9/26/2015	Customer 66	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1J4FA49S04P754431	JE 2004 9/28/2015	Customer 67	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1C3LC46K18N113379	CH 2008 9/29/2015	Customer 68	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2C3CCAAG9CH117831	CH 2012 9/29/2015	Customer 69	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PA5SH9D7124558	CV 2013 9/30/2015	Customer 70	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GMDX03E1WD112517	PN 1998 9/30/2015	Customer 71	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2CNALPEW3A6236440	CT 2010 9/30/2015	Customer 72	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
KMH4E5CU464325	HY 2012 9/30/2015	Customer 73	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com



Service Prospects: Nov 2015 Used Vehicle Deliveries

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1C4RJFCT3DC649924	JE 2013 11/1/2015	Customer 1	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2ZH361984263890	PN 2008 11/2/2015	Customer 2	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2C3CCAGG7EH121788	CH 2014 11/2/2015	Customer 3	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GNALPEK0D6431862	CT 2013 11/2/2015	Customer 4	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FADP3K27EL277379	FO 2014 11/3/2015	Customer 5	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTFW1ET7BFC76208	FT 2011 11/4/2015	Customer 6	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCVKSEC0EZ390020	CT 2014 11/4/2015	Customer 7	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JM1CW2CLXE0169754	MA 2014 11/4/2015	Customer 8	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C4RJFAG3CC149606	JE 2012 11/5/2015	Customer 9	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKDT13S032104786	GC 2003 11/5/2015	Customer 10	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNKVHKD6FJ270157	CT 2015 11/5/2015	Customer 11	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2C3CDXBG6FH716916	DO 2015 11/5/2015	Customer 12	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JM3KE2CY9F0436952	MA 2015 11/5/2015	Customer 13	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JN8AF5MV6DT211248	NS 2013 11/5/2015	Customer 14	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WF55K729345107	CV 2002 11/6/2015	Customer 15	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G2WR554271223684	PN 2007 11/6/2015	Customer 16	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1YVHP82A595M36307	MA 2009 11/7/2015	Customer 17	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WU581469270168	CV 2006 11/7/2015	Customer 18	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GTP2XE23DG165294	GC 2013 11/7/2015	Customer 19	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDS13S932236418	CT 2003 11/9/2015	Customer 20	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
4T1BE32K53U655564	TO 2003 11/9/2015	Customer 21	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2C3KA63H87H822209	CH 2007 11/10/2015	Customer 22	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
6G2EC57Y59L171156	PN 2009 11/10/2015	Customer 23	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FADP3F24FL234016	FO 2015 11/11/2015	Customer 24	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1RA6E41DU121923	CV 2013 11/11/2015	Customer 25	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3C4PDCBG3FT569516	DT 2015 11/11/2015	Customer 26	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GNDA23D78S536349	CT 2008 11/12/2015	Customer 27	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNFK23079R252324	CT 2009 11/14/2015	Customer 28	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GYS4JEF5CR313099	TK 2012 11/16/2015	Customer 29	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GAKVDED4CJ309256	BU 2012 11/16/2015	Customer 30	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D4GP45R54B599144	DT 2004 11/17/2015	Customer 31	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1JH14F947112335	CV 2004 11/17/2015	Customer 32	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GAKVCED6BJ109892	BU 2011 11/18/2015	Customer 33	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
19UYA3259WL001991	AC 1998 11/19/2015	Customer 34	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>			<u>Home Phone</u>	<u>e-Mail</u>
1GCDT136168221471	CT 2006 11/20/2015	Customer 35	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1N4AL3AP3EN236585	NS 2014 11/20/2015	Customer 36	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
WBANF33517CS39012	BM 2007 11/20/2015	Customer 37	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2GNALBEK7D1108358	CT 2013 11/21/2015	Customer 38	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1PC5SB6D7232450	CV 2013 11/23/2015	Customer 39	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNER33D69S109986	CT 2009 11/23/2015	Customer 40	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GYFK66817R224432	TK 2007 11/23/2015	Customer 41	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2GNALBEK3D6260740	CT 2013 11/23/2015	Customer 42	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3D4GH57V49T582287	DT 2009 11/23/2015	Customer 43	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1PC5SBXF7210342	CV 2015 11/24/2015	Customer 44	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G61P5S37D9170665	CD 2013 11/25/2015	Customer 45	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNCE34DS645212	CD 2013 11/25/2015	Customer 46	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FM5K8D85DGA94562	FT 2013 11/27/2015	Customer 47	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU03Z58KC30723	FT 2008 11/27/2015	Customer 48	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNDT13S742344924	CT 2004 11/27/2015	Customer 49	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNFK13057J281066	CT 2007 11/27/2015	Customer 50	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GCRKTE33AG252456	CV 2010 11/27/2015	Customer 51	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
SAJWA73B35TG38718	JA 2005 11/27/2015	Customer 52	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1JF12F157186276	CV 2005 11/28/2015	Customer 53	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1N4AL11D73C250248	NS 2003 11/28/2015	Customer 54	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2C4RC1CG3CR346356	CH 2012 11/28/2015	Customer 55	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G1WH52K539365470	CV 2003 11/28/2015	Customer 56	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3D4PG4FB3AT165932	DT 2010 11/28/2015	Customer 57	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
YV4CN982371342827	VO 2007 11/28/2015	Customer 58	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNDEY4AS524628	TK 2010 11/30/2015	Customer 59	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: Jan 2016 Used Vehicle Deliveries

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>				<u>Home Phone</u>	<u>e-Mail</u>
1GCSKSE38AZ103617	CT 2010 1/1/2016	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G2ZG57B384139877	PN 2008 1/2/2016	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JM3ER293690228299	MA 2009 1/2/2016	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
WBAKF3C53BE567273	BM 2011 1/2/2016	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
WDDGF4HB7DR267086	M6 2013 1/2/2016	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GNEK13R3WJ334467	CT 1998 1/4/2016	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2A8GP54L96R924505	CH 2006 1/4/2016	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2GNFLFEKXF6375335	CT 2015 1/4/2016	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C3CCBCB7CN269184	CH 2012 1/5/2016	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C3EL65R84N210026	CH 2004 1/5/2016	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FAHP3GN1AW135834	FO 2010 1/5/2016	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GTH6MFE6C8107605	GC 2012 1/5/2016	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3VWCK21C31M466562	VW 2001 1/5/2016	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2GKFLYE32F6340760	GC 2015 1/6/2016	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JM3TB38Y870111318	MA 2007 1/6/2016	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G11D5SL4FF148986	CV 2015 1/7/2016	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GCEK14T04Z222758	CT 2004 1/7/2016	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FADP3K24DL169395	FO 2013 1/8/2016	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C6RR7FT0ES195883	RO 2014 1/9/2016	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FMDU73W02UD47933	FT 2002 1/9/2016	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FTWW3BR4AEA86150	FT 2010 1/9/2016	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G11D5SL3FF173779	CV 2015 1/9/2016	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1PC5SH0C7319974	CV 2012 1/9/2016	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1RD6E4XDU144723	CV 2013 1/9/2016	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GKET16S966136228	GC 2006 1/9/2016	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3GYFNGEY1AS561637	TK 2010 1/9/2016	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G11Y5SL1EU100621	CV 2014 1/11/2016	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G4PR5SK4C4229242	BU 2012 1/12/2016	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3FADP4EJ1DM144106	FO 2013 1/12/2016	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2GNFLFEK4F6170397	CT 2015 1/13/2016	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4A3AL25F27E063700	MI 2007 1/13/2016	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1D4HB48N76F121797	DT 2006 1/14/2016	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FADP3F27EL266778	FO 2014 1/14/2016	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1PF5SCXC7370782	CV 2012 1/14/2016	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1GMDX03E83D101171	PN 2003 1/14/2016	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5XYZK4AG1CG152260	HY 2012 1/14/2016	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G4GB5G39FF150874	BU 2015 1/16/2016	Customer 37	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GNALPEC2B1325352	CT 2011 1/16/2016	Customer 38	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KL7CJNSB2FB091305	CT 2015 1/16/2016	Customer 39	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C3CDFEB0ED901436	DO 2014 1/18/2016	Customer 40	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GCEK19J481174400	CT 2008 1/18/2016	Customer 41	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3C6TR5JT7FG623653	R0 2015 1/18/2016	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6DM57T170190908	CD 2007 1/19/2016	Customer 43	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNFC13057J390589	CT 2007 1/19/2016	Customer 44	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WAUDH74F68N161871	AU 2008 1/21/2016	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAFP34P62W164941	FO 2002 1/22/2016	Customer 46	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCHK24UX4E244804	CT 2004 1/22/2016	Customer 47	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2CNDL63F976049710	CT 2007 1/22/2016	Customer 48	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C3CDFBA3DD325741	DO 2013 1/23/2016	Customer 49	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAFP4048YF113550	FO 2000 1/23/2016	Customer 50	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1PH5SC3C7238134	CV 2012 1/25/2016	Customer 51	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZC5E02CF281135	CV 2012 1/25/2016	Customer 52	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GNFK12318G181965	CT 2008 1/25/2016	Customer 53	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMCU9DG4AKB73681	FT 2010 1/26/2016	Customer 54	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G8ZV57758F122879	SR 2008 1/26/2016	Customer 55	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1N4AA5AP7EC436284	NS 2014 1/26/2016	Customer 56	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WMEEK31X29K294209	9R 2009 1/26/2016	Customer 57	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GHDX13E54D105801	OL 2004 1/27/2016	Customer 58	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2CE02DR231145	GC 2013 1/27/2016	Customer 59	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GNAL3EK2ES681552	CT 2014 1/27/2016	Customer 60	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5TDZA23CX4S095336	TT 2004 1/28/2016	Customer 61	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMCU9D72BKB23279	FT 2011 1/29/2016	Customer 62	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WDDGF8BB6BR179692	M6 2011 1/29/2016	Customer 63	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2MEF7BR202702	GC 2011 1/30/2016	Customer 64	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G61R5S3XD9119638	CD 2013 1/30/2016	Customer 65	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GTDN13E578103242	HE 2007 1/30/2016	Customer 66	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: Mar 2016 Used Vehicle Deliveries

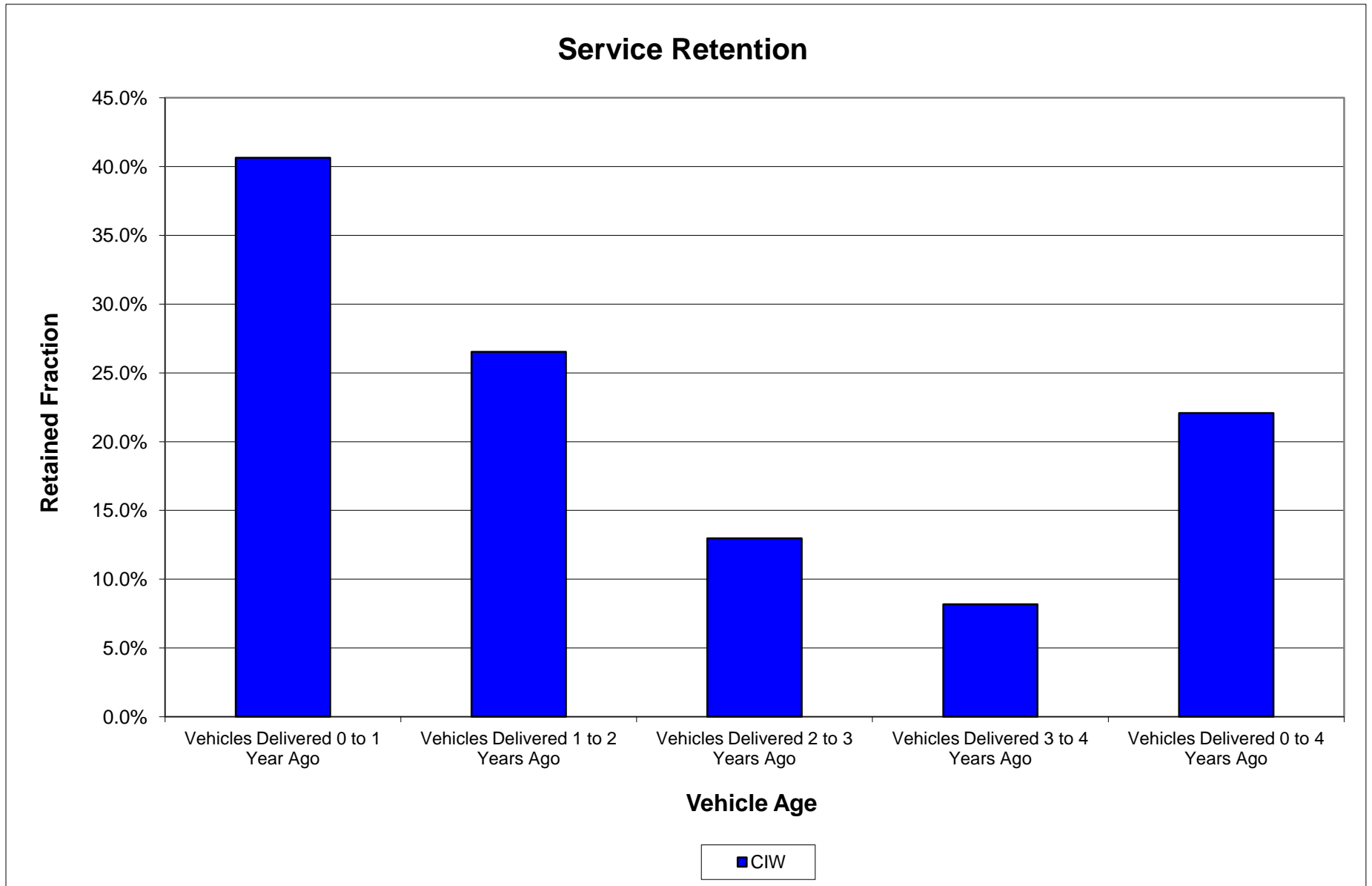
Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>			<u>Home Phone</u>	<u>e-Mail</u>
1C3CDZAB8EN160244	DO 2014 3/1/2016	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G11C5SLXEF214930	CV 2014 3/1/2016	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GCVKPEH0EZ168649	CT 2014 3/1/2016	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GKS2JKJ4FR712664	GC 2015 3/1/2016	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNKVGKD0FJ167312	CT 2015 3/1/2016	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
JM3ER2W54A0327133	MA 2010 3/1/2016	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNTKFE35BG218373	CT 2011 3/2/2016	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4PN2GK6AW136435	JE 2010 3/3/2016	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2HX54K424174256	PN 2002 3/4/2016	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GYS4CKJXFR293134	TK 2015 3/4/2016	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3D4PG4FB7AT166100	DT 2010 3/4/2016	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
4A3AE75H63E171000	MI 2003 3/4/2016	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5FNYP4H50EB017639	HO 2014 3/4/2016	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5XYZDLBXFG266793	HY 2015 3/4/2016	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KL4CJBSB3FB125876	BU 2015 3/4/2016	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G8AJ55F37Z208854	SR 2007 3/5/2016	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNSKCKC9FR525131	CT 2015 3/5/2016	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1AH5F5XA7116952	CV 2010 3/7/2016	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G6AW5SX4E0144719	CD 2014 3/7/2016	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GYFK638X8R164804	TK 2008 3/7/2016	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KNAFE121645013350	K1 2004 3/7/2016	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU94123KA12342	FT 2003 3/8/2016	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNNDT13SX52139860	CT 2005 3/8/2016	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3C4PDDFG7CT166733	DT 2012 3/8/2016	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FAHP25W38G158087	FO 2008 3/9/2016	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU9DG2CKB72340	FT 2012 3/9/2016	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4GR48K96C109768	JE 2006 3/9/2016	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZG57N784185612	PN 2008 3/10/2016	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNSKBE08CR283942	CT 2012 3/10/2016	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GKS2AKC4FR504401	GC 2015 3/11/2016	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KNDPB3A23B7076039	K1 2011 3/11/2016	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNCE33DS560278	CD 2013 3/12/2016	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMCU0E70BKB21377	FT 2011 3/15/2016	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2C3CA6CT0BH598628	CH 2011 3/15/2016	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com

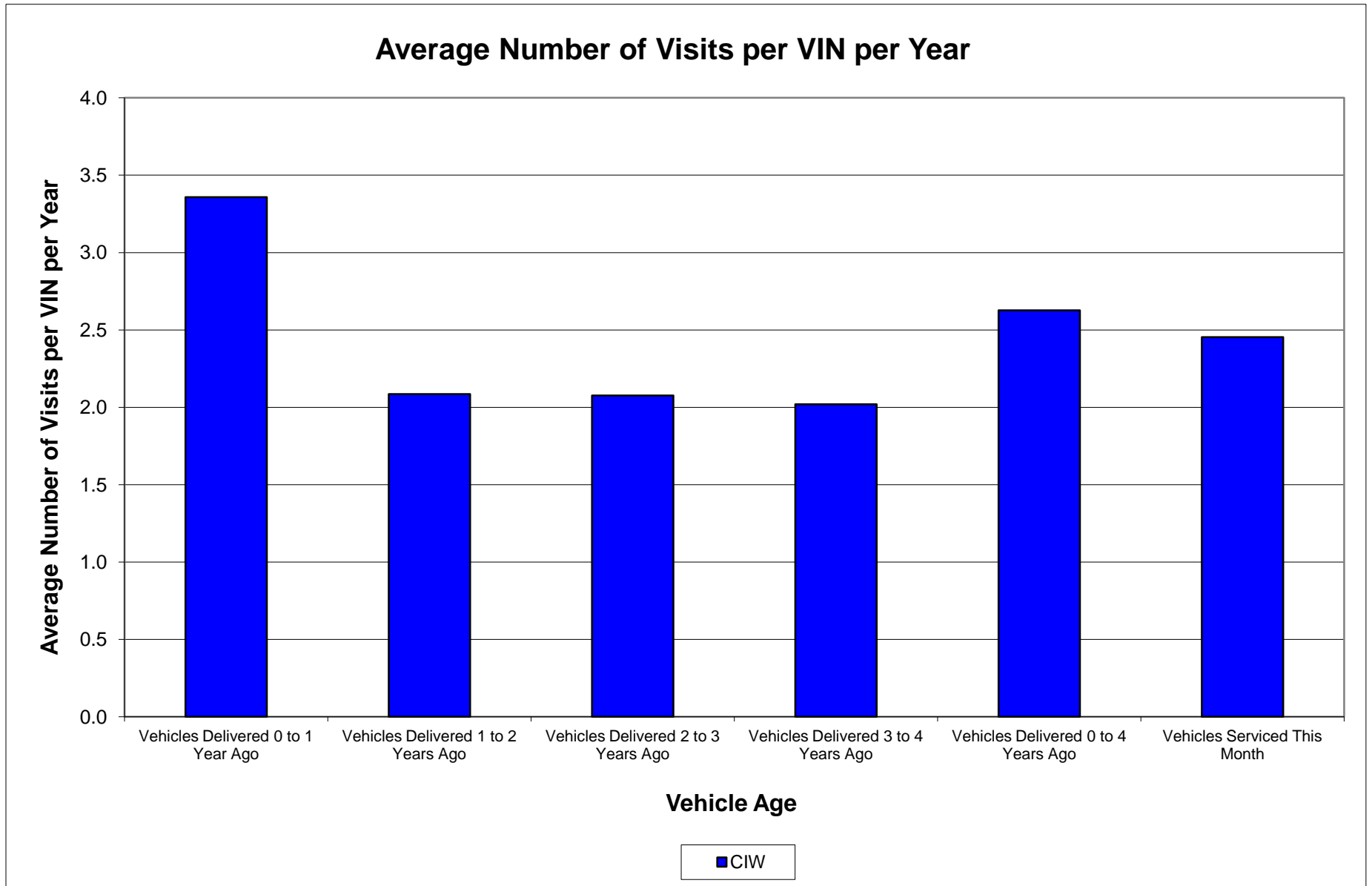
<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
JHLRD77422C025208	HO 2002 3/15/2016	Customer 35	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PC5SH9C7130479	CV 2012 3/16/2016	Customer 36	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
4S4BP62C857356494	SU 2005 3/16/2016	Customer 37	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5GALVBED7AJ138539	BU 2010 3/16/2016	Customer 38	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5N3AA08C39N902449	IN 2009 3/16/2016	Customer 39	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
WDDGF5EB0AR091908	M6 2010 3/16/2016	Customer 40	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2G1WH55K429279268	CV 2002 3/18/2016	Customer 41	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMCU03G49KC66726	FT 2009 3/19/2016	Customer 42	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G11C5SLXEU139321	CV 2014 3/19/2016	Customer 43	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FAHP2EW8AG110297	FO 2010 3/21/2016	Customer 44	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNDV33138D167375	CT 2008 3/21/2016	Customer 45	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNSKCKC2FR217279	CT 2015 3/21/2016	Customer 46	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PC5SB2F7166398	CV 2015 3/22/2016	Customer 47	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6AG5RX4D0130644	CD 2013 3/22/2016	Customer 48	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1N4AL11D46C257100	NS 2006 3/22/2016	Customer 49	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3C4PDCBG1CT361341	DT 2012 3/22/2016	Customer 50	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3G7DA03E71S521196	PN 2001 3/22/2016	Customer 51	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5GZCZ33Z37S858932	SR 2007 3/22/2016	Customer 52	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2G1125S30F9121301	CV 2015 3/23/2016	Customer 53	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1FMCU04749KC39881	FT 2009 3/24/2016	Customer 54	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G11G5SX7DU118304	CV 2013 3/24/2016	Customer 55	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
19UUB1F39FA005768	AC 2015 3/25/2016	Customer 56	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1PC5SBXF7120124	CV 2015 3/25/2016	Customer 57	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G6AG5RX8D0143509	CD 2013 3/25/2016	Customer 58	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1ZWHT61L225617422	MR 2002 3/26/2016	Customer 59	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5UXWX9C51E0D41353	BW 2014 3/26/2016	Customer 60	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1GNSKJJC1FR543286	CT 2015 3/28/2016	Customer 61	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GYFNCE37DS574622	CD 2013 3/28/2016	Customer 62	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
4T1BF1FK6DU708236	TO 2013 3/28/2016	Customer 63	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
5Y2SL67859Z477336	PN 2009 3/28/2016	Customer 64	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1ZH57B794257126	CV 2009 3/29/2016	Customer 65	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
2T2BK1BA4FC281759	LE 2015 3/29/2016	Customer 66	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GYFNAEY6BS552771	CD 2011 3/29/2016	Customer 67	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
JN1AJ0HR6BM850413	IN 2011 3/29/2016	Customer 68	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1B7GL23X1VS142704	DT 1997 3/30/2016	Customer 69	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
19UYA42481A038418	AC 2001 3/31/2016	Customer 70	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
1G1ZE5EB5AF205322	CV 2010 3/31/2016	Customer 71	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com
3GCPKSE71CG209693	CT 2012 3/31/2016	Customer 72	12345 Main Street	Hometown AA 12345	123-456-7890 textme@yahoo.com



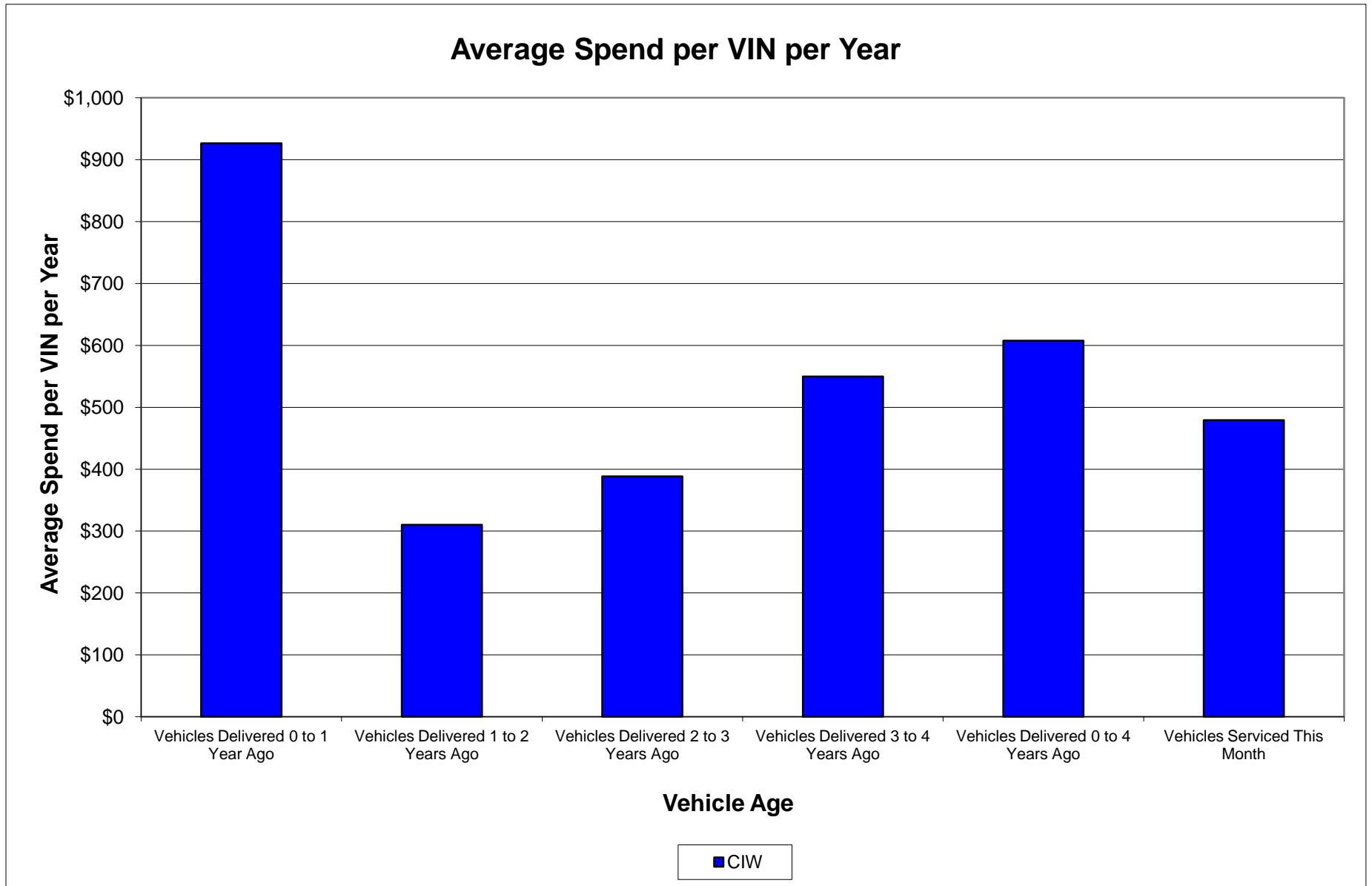
Hometown Motors - April 2016



Hometown Motors - April 2016



Hometown Motors - April 2016







Service Prospects: 12 Mos Since Delivery, No Service In 12 Mos

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1G1PC5SB1E7132256	CV 2014 6/1/2015	Customer 1	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G11E5SA9DF297810	CV 2013 6/2/2015	Customer 2	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2T2BK1BA3BC090294	LE 2011 6/2/2015	Customer 3	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
SALME1D43AA312033	LR 2010 6/2/2015	Customer 4	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3A4FY48B06T226674	CH 2006 6/3/2015	Customer 5	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTFX1ET7BKD73221	FT 2011 6/4/2015	Customer 6	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKFK66807J298451	GC 2007 6/4/2015	Customer 7	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNFK33279J100498	CT 2009 6/5/2015	Customer 8	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2AE0OCR182515	GC 2012 6/6/2015	Customer 9	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMFU18555LA41083	FT 2005 6/8/2015	Customer 10	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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4S3BMBC68D3043305	SU 2013 6/8/2015	Customer 14	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5TDJK3DC2DS056495	TT 2013 6/8/2015	Customer 15	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5Y2SN63L15Z431730	PN 2005 6/8/2015	Customer 16	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNET13H082166952	CT 2008 6/9/2015	Customer 17	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1HGCD5532TA283373	HO 1996 6/9/2015	Customer 18	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3D7TT2CT9BG554437	DT 2011 6/9/2015	Customer 19	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTZR15V2XPB19533	FT 1999 6/10/2015	Customer 20	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1GYS4DEFXBR115585	TK 2011 6/10/2015	Customer 23	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMYU031X6KA25265	FT 2006 6/11/2015	Customer 24	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2EEFOCR260738	GC 2012 6/15/2015	Customer 25	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1ZVFT80N765118633	FO 2006 6/15/2015	Customer 26	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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JF2SH63639G729796	SU 2009 6/15/2015	Customer 28	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JTDBE32K930242459	TO 2003 6/15/2015	Customer 29	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1HGES16354L005062	HO 2004 6/16/2015	Customer 30	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1J4FY49S0WP744223	JE 1998 6/17/2015	Customer 31	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WT58K469222102	CV 2006 6/17/2015	Customer 32	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZW63156F141867	CV 2006 6/18/2015	Customer 33	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JM1BL1V71C1607034	MA 2012 6/18/2015	Customer 34	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
WAUBEA9M9BA150175	AU 2011 6/18/2015	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNEK13T51J120391	CT 2001 6/19/2015	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GYS4NKJ1FR519055	CD 2015 6/19/2015	Customer 37	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GNALDEK3D6318924	CT 2013 6/19/2015	Customer 38	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2NE52E55M102654	PN 2005 6/20/2015	Customer 39	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZS52F54F227678	CV 2004 6/23/2015	Customer 40	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G4HP52K444161794	BU 2004 6/24/2015	Customer 41	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDT13S162123659	CT 2006 6/24/2015	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1VWBN7A36EC083478	VW 2014 6/24/2015	Customer 43	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMJU04152KE10015	FT 2002 6/25/2015	Customer 44	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1MEFM55S74A627900	MR 2004 6/25/2015	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3FADP4EJ0BM181919	FO 2011 6/25/2015	Customer 46	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5J6RM4H72CL002172	HO 2012 6/25/2015	Customer 47	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FADP3K21DL247924	FO 2013 6/26/2015	Customer 48	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1C3CC5FB7AN204815	CH 2010 6/27/2015	Customer 53	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FADP3N25DL242754	FO 2013 6/27/2015	Customer 54	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMCU03G49KA59415	FT 2009 6/27/2015	Customer 55	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1JC124327182197	CV 2002 6/27/2015	Customer 56	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GYS4JKJ5FR217017	TK 2015 6/27/2015	Customer 57	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1HGCS1B80CA024024	HO 2012 6/27/2015	Customer 58	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1FAFP34P41W247508	FO 2001 6/29/2015	Customer 60	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTFX1EF1DFC18766	FT 2013 6/29/2015	Customer 61	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1RA6E49CU112126	CV 2012 6/29/2015	Customer 62	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2ZA5E08A4126275	PN 2010 6/29/2015	Customer 63	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6KD54YX4U105883	CD 2004 6/29/2015	Customer 64	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6KD57Y76U152562	CD 2006 6/29/2015	Customer 65	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCHK23265F870703	CV 2005 6/29/2015	Customer 66	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2HKRL18603H504939	HO 2003 6/29/2015	Customer 67	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GNFK12338G146814	CT 2008 6/29/2015	Customer 68	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1B3EL46X65N525276	DO 2005 6/30/2015	Customer 69	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2ZH558664113906	PN 2006 6/30/2015	Customer 70	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6DP577760187908	CD 2006 6/30/2015	Customer 71	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2T2BK1BA1AC063030	LE 2010 6/30/2015	Customer 72	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KL1TD5DE3BB265515	CV 2011 6/30/2015	Customer 73	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: 24 Mos Since Delivery, No Service In 12 Mos

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1G2ZA5EK1A4119721	PN 2010 6/1/2014	Customer 1	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5LMEU78H23ZJ33431	L4 2003 6/1/2014	Customer 2	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WVGBV75N79W509449	VW 2009 6/1/2014	Customer 3	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1AL58F987197103	CV 2008 6/2/2014	Customer 4	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G4HP54K914206804	BU 2001 6/2/2014	Customer 5	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WB5EK9A1110569	CV 2010 6/2/2014	Customer 6	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6DG5E56D0110073	CD 2013 6/3/2014	Customer 7	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GNALDEK8D6407579	CT 2013 6/3/2014	Customer 8	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2WP52K1VF311818	PN 1997 6/4/2014	Customer 9	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G3WX52H0XF354081	OL 1999 6/4/2014	Customer 10	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCPKSE37BF162117	CT 2011 6/4/2014	Customer 11	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMYU021X1KB74821	FT 2001 6/5/2014	Customer 12	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2FMDK39C57BA51976	FT 2007 6/5/2014	Customer 13	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
4M2ZU86WX2UJ35983	ME 2002 6/5/2014	Customer 14	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KMHWF35H43A886570	HY 2003 6/6/2014	Customer 15	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMZU72K53ZA29086	FT 2003 6/7/2014	Customer 16	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKFK63857J305639	GC 2007 6/7/2014	Customer 17	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDX03E72D108512	CT 2002 6/7/2014	Customer 18	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNFK26319R229451	CT 2009 6/7/2014	Customer 19	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3FAHP0JA2AR361775	FO 2010 6/7/2014	Customer 20	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3FAHP0JA6BR177795	FO 2011 6/7/2014	Customer 21	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JH4DC4355TS002308	AC 1996 6/7/2014	Customer 22	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D4GP25363B184235	DT 2003 6/9/2014	Customer 23	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2GNFLCEK4D6281706	CT 2013 6/10/2014	Customer 24	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3FAHP08177R141594	FO 2007 6/10/2014	Customer 25	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
4T3ZA3BB3AU024004	TT 2010 6/10/2014	Customer 26	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GTDN13E778255829	HE 2007 6/10/2014	Customer 27	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTFW1EF9BFA21313	FT 2011 6/11/2014	Customer 28	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WB5EK4A1185597	CV 2010 6/11/2014	Customer 29	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WC5E35D1236809	CV 2013 6/11/2014	Customer 30	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KNDJT2A22B7722393	K1 2011 6/11/2014	Customer 31	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WAUDF78E17A054871	AU 2007 6/11/2014	Customer 32	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
19XFA1F68BE009953	HO 2011 6/12/2014	Customer 33	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D7HA16K16J232212	DT 2006 6/12/2014	Customer 34	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1D7HU18P97S115943	DT 2007 6/12/2014	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZD5EB9AF259399	CV 2010 6/12/2014	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2WP52K12F135381	PN 2002 6/12/2014	Customer 37	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2ZF57B284260175	PN 2008 6/12/2014	Customer 38	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2CKDL73F876075900	PN 2007 6/12/2014	Customer 39	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6DS57V390160982	CD 2009 6/13/2014	Customer 40	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCPKSE30BF145045	CT 2011 6/13/2014	Customer 41	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2A4RR8DG5BR798985	CH 2011 6/13/2014	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GNFK12318G241615	CT 2008 6/13/2014	Customer 43	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZT52854F140135	CV 2004 6/14/2014	Customer 44	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNSKJE77CR289982	CT 2012 6/14/2014	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1N4AL3AP7DC283368	NS 2013 6/14/2014	Customer 46	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GYFNAE30CS543277	CD 2012 6/14/2014	Customer 47	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZC5E08CF200834	CV 2012 6/16/2014	Customer 48	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKEK13Z13J232299	GC 2003 6/16/2014	Customer 49	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNSKJE76DR101616	CT 2013 6/16/2014	Customer 50	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KNAD123376187660	K1 2007 6/16/2014	Customer 51	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C3EL56R74N225013	CH 2004 6/18/2014	Customer 52	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMYU04171KF77748	FT 2001 6/18/2014	Customer 53	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3FAFP071X6R147350	FO 2006 6/18/2014	Customer 54	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5NPEU46F36H058368	HY 2006 6/18/2014	Customer 55	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKS2MEF2CR233387	GC 2012 6/19/2014	Customer 56	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNSKBE06CR145185	CT 2012 6/19/2014	Customer 57	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3GCEC14X76G269238	CT 2006 6/19/2014	Customer 58	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1RB6E48DU109605	CV 2013 6/20/2014	Customer 59	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDDT13SX82189873	CT 2008 6/20/2014	Customer 60	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3N1CB51D72L652774	NS 2002 6/20/2014	Customer 61	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMCU0DG6AKB43481	FT 2010 6/21/2014	Customer 62	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCJTCDE6A8115711	CT 2010 6/21/2014	Customer 63	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2B3KA33VX9H544871	DO 2009 6/21/2014	Customer 64	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G4GS5EV8C9134934	BU 2012 6/21/2014	Customer 65	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2T2HK31U28C077367	LE 2008 6/21/2014	Customer 66	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JM1FE173650154723	MA 2005 6/21/2014	Customer 67	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JTHBJ46G492338311	LE 2009 6/21/2014	Customer 68	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAFP55S22G203842	FO 2002 6/23/2014	Customer 69	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GDS8DC45C1187138	GC 2012 6/23/2014	Customer 70	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNKVLED0BJ344777	CT 2011 6/23/2014	Customer 71	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WM15K369219816	CV 2006 6/23/2014	Customer 72	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5TEMU52N59Z623929	TT 2009 6/23/2014	Customer 73	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1C3EL46X42N210622	CH 2002 6/24/2014	Customer 74	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAFP45X9XF225226	FO 1999 6/24/2014	Customer 75	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMYU70E22UB78270	FT 2002 6/24/2014	Customer 76	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1115SL4EU100150	CV 2014 6/24/2014	Customer 77	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZG57BX9F242885	CV 2009 6/24/2014	Customer 78	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>			<u>Home Phone</u>	<u>e-Mail</u>
1G1ZS51F46F264175	CV 2006 6/24/2014	Customer 79	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNFK16347J166349	CT 2007 6/24/2014	Customer 80	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNDEY8BS594733	CD 2011 6/24/2014	Customer 81	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FAFP56U47A180252	FO 2007 6/25/2014	Customer 82	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FMJU2A54AEB68402	FT 2010 6/25/2014	Customer 83	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2ZF55B964195115	PN 2006 6/25/2014	Customer 84	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4FA49S74P727274	JE 2004 6/25/2014	Customer 85	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1ZVLT20A2V5143466	FO 1997 6/25/2014	Customer 86	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2FMZA51646BA28889	FT 2006 6/25/2014	Customer 87	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3FAHP07Z69R197391	FO 2009 6/25/2014	Customer 88	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GCCS136068244478	CT 2006 6/26/2014	Customer 89	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2CNALPEW1A6214971	CT 2010 6/26/2014	Customer 90	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNDEY3AS500501	TK 2010 6/26/2014	Customer 91	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1FAFP52U8WG119147	FO 1998 6/27/2014	Customer 92	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1ZB5E00CF243888	CV 2012 6/27/2014	Customer 93	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1ZH57B68F212763	CV 2008 6/27/2014	Customer 94	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GCRKSE75CZ209589	CT 2012 6/27/2014	Customer 95	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GNSKKE73DR208600	CT 2013 6/27/2014	Customer 96	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1GT12ZC88DF220249	GC 2013 6/27/2014	Customer 97	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNAL3EK5DS629833	CT 2013 6/27/2014	Customer 98	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1PL5SC3C7384922	CV 2012 6/28/2014	Customer 99	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2FMDK36CX9BA95642	FT 2009 6/28/2014	Customer 100	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G1FK1EJ8B9125552	CV 2011 6/28/2014	Customer 101	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3VWLX7AJXCM361467	VW 2012 6/28/2014	Customer 102	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G4GE5ED3BF271011	BU 2011 6/30/2014	Customer 103	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1HGCP2F39CA083420	HO 2012 6/30/2014	Customer 104	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1J4AA2D17AL146602	JE 2010 6/30/2014	Customer 105	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G1125S39E9167692	CV 2014 6/30/2014	Customer 106	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G61N5S34D9220010	CD 2013 6/30/2014	Customer 107	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
SALVV2BGXDH812046	LR 2013 6/30/2014	Customer 108	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: 36 Mos Since Delivery, No Service In 12 Mos

Hometown Motors - April 2016

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>				<u>Home Phone</u>	<u>e-Mail</u>
1G1PC5SH5B7187311	CV 2011 6/1/2013	Customer 1	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G2ZH158164245397	PN 2006 6/1/2013	Customer 2	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G6DS57VX90130264	CD 2009 6/1/2013	Customer 3	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3GNAL3E58CS639913	CT 2012 6/1/2013	Customer 4	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JTDKB20U097860826	TO 2009 6/1/2013	Customer 5	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
KNDJT2A25B7247659	K1 2011 6/1/2013	Customer 6	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4M2YU57195DJ23230	ME 2005 6/3/2013	Customer 7	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
JTHBA30G355055975	LE 2005 6/3/2013	Customer 8	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1D7RV1GT2AS187896	DT 2010 6/4/2013	Customer 9	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FMYU03165KE17920	FT 2005 6/4/2013	Customer 10	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GCSGAFX4B1104728	CT 2011 6/4/2013	Customer 11	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3GNEK12397G106974	CT 2007 6/4/2013	Customer 12	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G1WG5E30D1129610	CV 2013 6/5/2013	Customer 13	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G1WG5E33D1111327	CV 2013 6/5/2013	Customer 14	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3D7HA18N02G192417	DT 2002 6/5/2013	Customer 15	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3GNFL4E5XCS645501	CT 2012 6/5/2013	Customer 16	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4B3AG52HX3E126163	DO 2003 6/5/2013	Customer 17	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G2WP552271147243	PN 2007 6/6/2013	Customer 18	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C3EL45R34N131867	CH 2004 6/7/2013	Customer 19	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GNEK13T61R126170	CT 2001 6/7/2013	Customer 20	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2FMDK3JC6BBA80651	FT 2011 6/7/2013	Customer 21	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G6DL5E39C0113381	CD 2012 6/8/2013	Customer 22	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1GC4K0C83BF243492	CT 2011 6/8/2013	Customer 23	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2G2WP5522651341260	PN 2005 6/8/2013	Customer 24	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2GNALBEC4B1194556	CT 2011 6/8/2013	Customer 25	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
WMWWMF33548TT64096	1M 2008 6/8/2013	Customer 26	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G1ZD5EB2AF267232	CV 2010 6/10/2013	Customer 27	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
3VWPL7AJ9CM655200	VW 2012 6/10/2013	Customer 28	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1B7HC13Y91J207631	DT 2001 6/11/2013	Customer 29	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1G8ZH1276XZ135788	SR 1999 6/11/2013	Customer 30	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
2CNLDL73F556094372	CT 2005 6/11/2013	Customer 31	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
4M2CN8H73AKJ17828	ME 2010 6/11/2013	Customer 32	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1C3LC56R98N201907	CH 2008 6/12/2013	Customer 33	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	
1FAHP56S32G156621	FO 2002 6/12/2013	Customer 34	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com	

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1G1ZT54864F242993	CV 2004 6/12/2013	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5S3ET13S182802535	SA 2008 6/12/2013	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JH4UA2641TC002314	AC 1996 6/12/2013	Customer 37	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JM1NB3538Y0152334	MA 2000 6/12/2013	Customer 38	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KNAFB161535131519	K1 2003 6/12/2013	Customer 39	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAHP35N99W185640	FO 2009 6/13/2013	Customer 40	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTZR45E88PA36224	FT 2008 6/13/2013	Customer 41	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1ZD5EU0CF375062	CV 2012 6/13/2013	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GCSKSE32AZ186252	CT 2010 6/13/2013	Customer 43	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1J8HG48K88C207282	JE 2008 6/13/2013	Customer 44	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WT57K391153083	CV 2009 6/13/2013	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3G5DA03L46S664170	BU 2006 6/13/2013	Customer 46	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GZEV13717J110502	SR 2007 6/13/2013	Customer 47	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
YS3FD49Y171105920	SA 2007 6/13/2013	Customer 48	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FTRF122X8KE94359	FT 2008 6/14/2013	Customer 49	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WF52E249111698	CV 2004 6/14/2013	Customer 50	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3N1BC13E27L388653	NS 2007 6/14/2013	Customer 51	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
YS3DA49Y171105707	SA 2007 6/14/2013	Customer 52	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1A8HW58217F500933	CH 2007 6/15/2013	Customer 53	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FAFP53215A147502	FO 2005 6/15/2013	Customer 54	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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KMHDN45D63U488014	HY 2003 6/18/2013	Customer 66	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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2FMZA52284BA09061	FT 2004 6/20/2013	Customer 76	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1G6KS54Y3YU229456	CD 2000 6/21/2013	Customer 78	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>			<u>Home Phone</u>	<u>e-Mail</u>
1G8ZH5282YZ224100 SR 2000	6/21/2013	Customer 79	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GYFNFEY6BS643116 CD 2011	6/21/2013	Customer 80	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3C4PDCBG7CT308675 DT 2012	6/22/2013	Customer 81	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
5S3ET13M372801581 SA 2007	6/22/2013	Customer 82	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
JF1GE74638G511119 SU 2008	6/22/2013	Customer 83	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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1G1ZT54885F223315 CV 2005	6/24/2013	Customer 85	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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2A8GM68X78R609197 CH 2008	6/25/2013	Customer 93	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
YS3EH49G133000753 SA 2003	6/25/2013	Customer 94	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
19XFA1F89AE040225 HO 2010	6/26/2013	Customer 95	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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3C4FY48B03T549821 CH 2003	6/26/2013	Customer 99	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
WDBUF87X67B165050 M6 2007	6/26/2013	Customer 100	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1ZJ57B19F240752 CV 2009	6/27/2013	Customer 101	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G2NE12E8XM762201 PN 1999	6/27/2013	Customer 102	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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1HGEJ8241XL057707 HO 1999	6/28/2013	Customer 107	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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WAUBFAFL9AN009957 AU 2010	6/28/2013	Customer 109	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1ZC5E11BF265757 CV 2011	6/29/2013	Customer 110	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G6KD57Y87U121905 CD 2007	6/29/2013	Customer 111	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com



Service Prospects: 48 Mos Since Delivery, No Service In 12 Mos

Hometown Motors - April 2016

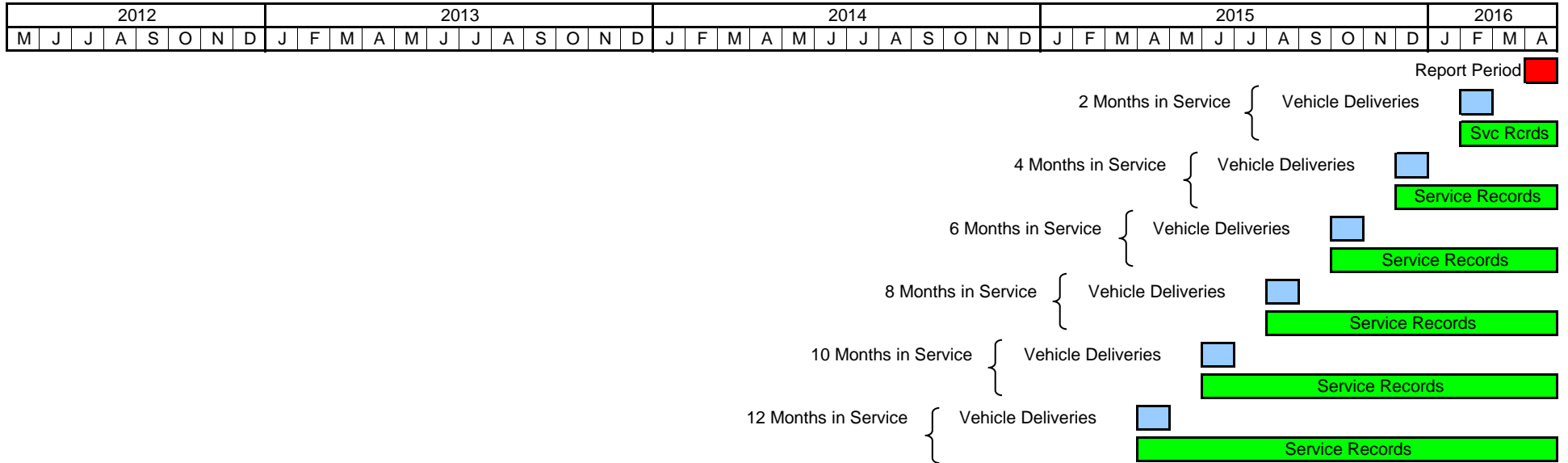
<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
1G1AB5F51A7113150	CV 2010 6/1/2012	Customer 1	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GBJC34U87E154628	CT 2007 6/1/2012	Customer 2	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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5Y2SN62L03Z453233	PN 2003 6/1/2012	Customer 4	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
SAJEB52D73XD03399	JA 2003 6/2/2012	Customer 5	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
WAUNF78P57A012077	AU 2007 6/2/2012	Customer 6	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1PE5SC2C7145503	CV 2012 6/4/2012	Customer 7	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G6EL12Y7WU600816	CD 1998 6/4/2012	Customer 8	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
2G1WH55K139298278	CV 2003 6/4/2012	Customer 9	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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JTEBU11F270087458	TT 2007 6/4/2012	Customer 11	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G2ZH548654119902	PN 2005 6/5/2012	Customer 12	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GKDT13SX82252676	GC 2008 6/5/2012	Customer 13	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDD13S762218100	CT 2006 6/5/2012	Customer 14	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1B3HB48B37D304468	DO 2007 6/6/2012	Customer 16	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1D7HW48K05S177017	DT 2005 6/6/2012	Customer 17	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1G2NF52F42C272138	PN 2002 6/6/2012	Customer 19	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1GNDD03E24D152011	CT 2004 6/6/2012	Customer 20	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1ZVBP8AM2B5116923	FO 2011 6/6/2012	Customer 21	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
3B7HC13Y91G716863	DT 2001 6/6/2012	Customer 22	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5GZCZ534X5S801527	SR 2005 6/6/2012	Customer 23	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KL1TD66696B554206	CV 2006 6/6/2012	Customer 24	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1FTNF21P13EB54428	FT 2003 6/7/2012	Customer 26	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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3MEHM08Z07R662650	MR 2007 6/7/2012	Customer 29	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
5S3ET13M892800445	SA 2009 6/7/2012	Customer 30	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
KM8JUCAC7BU169409	HY 2011 6/7/2012	Customer 31	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
SAJWA51A06WE74228	JA 2006 6/7/2012	Customer 32	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1G1AL15F067837726	CV 2006 6/8/2012	Customer 33	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
JHLRE48307C058863	HO 2007 6/8/2012	Customer 34	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com

<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>	<u>Home Phone</u>	<u>e-Mail</u>
WBXPA73494WB29222	BW 2004 6/8/2012	Customer 35	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
1FMCU93158KA43660	FT 2008 6/9/2012	Customer 36	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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1FMEU74E87UB19518	FT 2007 6/11/2012	Customer 42	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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KL1TD66E89B300594	CV 2009 6/12/2012	Customer 45	12345 Main Street Hometown AA 12345	123-456-7890	textme@yahoo.com
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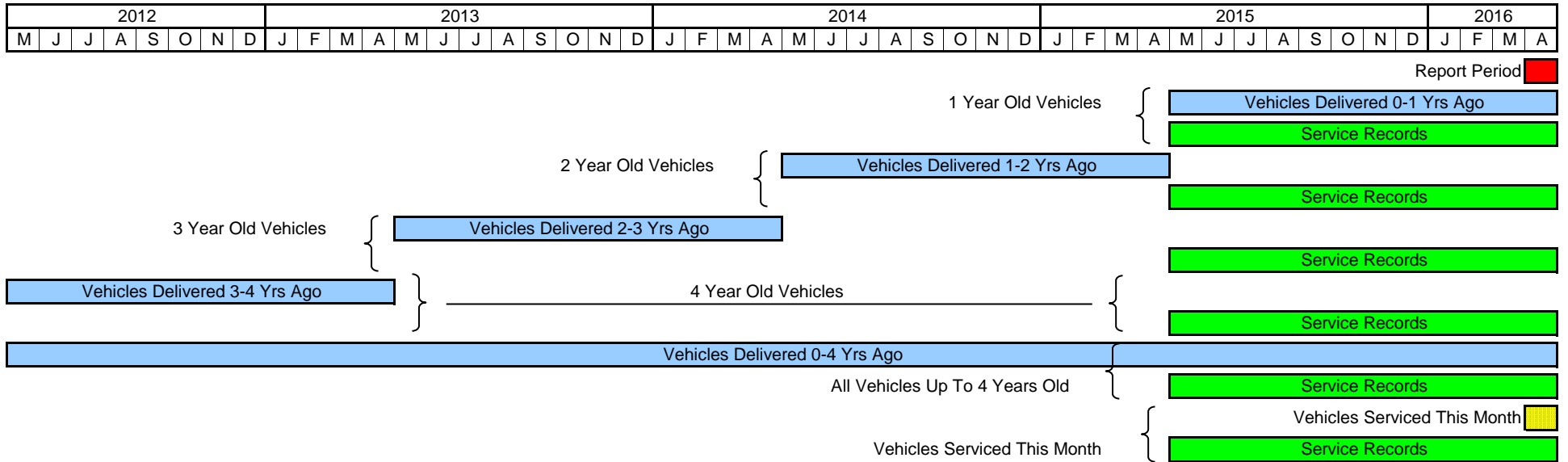
<u>VIN, Make, Model Yr</u>	<u>Del. Date</u>	<u>Name</u>	<u>Street, City, State, and Zip Code</u>			<u>Home Phone</u>	<u>e-Mail</u>
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2B3KA43G98H316639	DO 2008 6/25/2012	Customer 85	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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YV1CM91H631022085	VO 2003 6/27/2012	Customer 93	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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3FAHP0HA8CR186019	FO 2012 6/29/2012	Customer 95	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
KNADH4A37B6734836	K1 2011 6/29/2012	Customer 96	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1G1ZG57B69F246464	CV 2009 6/30/2012	Customer 97	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
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1GNDT13S882189130	CT 2008 6/30/2012	Customer 99	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
1HGCM66554A013867	HO 2004 6/30/2012	Customer 100	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
2G1FT1EW4A9208158	CV 2010 6/30/2012	Customer 101	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3A8FY48B38T156704	CH 2008 6/30/2012	Customer 102	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
3GNTKGE39BG370596	CT 2011 6/30/2012	Customer 103	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
6G2EC57Y39L197111	PN 2009 6/30/2012	Customer 104	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com
WBSCK9348YLC93842	BM 2000 6/30/2012	Customer 105	12345 Main Street	Hometown	AA 12345	123-456-7890	textme@yahoo.com



1st Service Appointment Process - Used Vehicles



Service Retention Process - Used Vehicles





Make Code Definitions

MakeCode MakeDescription

1M	Mini
2I	Scion
9R	Smart
AC	Acura
AG	Am General
AK	Arrow
AM	American Motors
AS	Aston Martin
AU	Audi
BE	Bentley
BM	BMW SAV
BM1	BMW SAV
BU	Buick
BW	Bowman
CD	Cadillac
CH	Chrysler
CT	Chevrolet Truck
CV	Chevrolet
D5	Daewoo
DG	SDG
DO	Dodge
DT	Dodge Truck
EA	Eagle
FD	Ford Hd Truck
FE	Ferrari
FO	Ford
FR	Freightliner
FT	Ford Truck
GC	GMC
GE	Geo

MakeCode MakeDescription

GT	Geo Truck
HD	Harley Davidson
HE	Hummer
HM	Honda Motorcycle
HO	Honda
HY	Hyundai
IL	International
IN	Infiniti
IS	Isuzu
JA	Jaguar
JE	Jeep
JT	Jeep Truck
K1	Kia
KA	Kawasaki
KC	Cato
L4	Lincoln Truck
LC	Collins
LE	Lexus
LI	Lincoln
LM	Lamborghini
LO	Lotus
LR	Land Rover
MA	Mazda
MA1	Mazda Truck
MB	Mercedes
MB1	Mercedes-Benz
MB2	Mercedes Lighttruck
ME	Mercury Truck
MI	Mitsubishi
MR	Mercury

MakeCode MakeDescription

MS	Maserati
MU	Merkur
NO	Nomad
NS	Nissan
NS1	Nissan Truck
OD	Odyssey
OL	Oldsmobile
PE	Peugeot
PL	Plymouth
PN	Pontiac
PO	Porsche
PZ	Panoz
RR	Rolls Royce
SA	Saab
SC	Sportscoach
SL	Sterling
SM	Suzuki
SN	Snapper
SP	Suzuki MPV
SR	Saturn
SU	Subaru
SZ	Suzuki Motorcycle
TK	Cadillac Truck
TO	Toyota
TT	Toyota Truck
VO	Volvo
VW	Volkswagen
W1	Western Star Trucks
YA	Yamaha
ZZ	Other Make

